

I Deal Computers Limited Company Profile



ABOUT OUR COMPANY

I Deal Computers Ltd. is a privately held company. Based in Dar es Salaam, we began operations in 1996; expanding with a branch in Mwanza covering the Lake Region. Recognizing the fast growing need for superior and unique, individual and corporate requirements, we have set up a special arm that offers consultative solutions to our clients with respect to implementation of efficient, timely and cost effective information systems by way of Project Management, Business and Systems Analysis and Design.

COMMITMENT

I Deal is committed to offering world-class service to every client, maintaining the highest level of customer delight. To cope with the dynamic nature of information technology, and to fulfill our primary aim of offering quality services to our clients, we have in our workforce - graduates and degree holders from reputed institutions of higher learning.

Our workforce is updated with respect to new products being introduced into the market, and their skills are upgraded by way of technical training. This is an ongoing process, as our belief is that our people are our biggest and best assets.



I Deal Computers Ltd, was formed to provide a solution to bring down the high purchase costs of buying automation. Founded by a distributor, we know this business from all aspects. It is because of this, and our personalized service, that in the short time since our inception, we have built a solid reputation, bringing the best of computer technology to the consumer market. We have become one of the most known and trusted sources across the entire country when it comes to solution analysis, cost effectiveness, and customer service.

OUR APPROACH

Our approach to servicing our clients is founded on our understanding of business needs and problems specific to our country and environment. We render only those services that we believe will be beneficial to our clients. This enables the laser-sharp focus required for innovation within the boundaries.

OUR UNDERSTANDING

Our understanding of the local business environment, and the vast expertise and experience of our staff, places us in a strategic and advantageous position to fruitfully execute any project in the area of Information Technology - the best of computer technology to the consumer market. We have become one of the most known and trusted sources across the entire country when it comes to solution analysis, cost effectiveness, and customer service.

Members of our staff have hard-core practical field experience, ranging anywhere between 2 and 24 years, in the IT industry. They are constantly updated about the swiftly changing world of IT by way of short courses, seminars, conferences and workshops organized locally, regionally, and abroad.

We always keep up with what's trending and our IT staff can fix even the latest of technology for you. We have an APC Trained Engineer, a Microsoft Certified Professional (MCP) and a DLINK & Cisco Certified Systems Integrator on board, to guide and train them further.



ACCREDITATIONS

I Deal Computers Ltd, has several affiliations and partnerships to its credit, some of which are:

- APC Contracted Authorized Service Centre, Tanzania: APC (American Power Conversation is the World's Leading UPS manufacturer and has consistently won more awards than all other UPS manufacturers in the world.
- APC Authorized Re-Seller for all APC Products, Tanzania
- APC Silver Partner
- APC High Power Partner, Tanzania
- Microsoft Certified GOLD Partner (MCP): Specializing in Network Infrastructure Solutions (NIS).
- Hewlett Packard Preferred Gold Partner: Hewlett Packard are the largest servers, PC and Laptop manufacturers in the world. We have been awarded the status of HP Printing and Imaging Value Specialist.
- Hewlett Packard Preferred Gold Partner (HP-PP)
- Hewlett Packard Supplies Partner: We have been appointed by Hewlett Packard to ensure the availability of Original & Genuine HP Supplies in Tanzania.
- Dell Business Partner: We are authorized by Dell to offer their Laptops, PC's and Servers with full warranty and backup.
- D-LINK Authorized System Integration Solutions Partner, Tanzania: D-LINK is renowned across the globe as a manufacturer of Inter Networking, Intra Networking and VOIP Protocol products and services.
- Intel Product Integrator (IPI): Intel is the world's largest maker of PC Chips and peripherals.
- Toshiba Reseller: Toshiba is the world leader in Laptops and portable PC solutions.
- Symantec Software Partner: Symantec and its Norton series are world leaders in Anti-Virus and Anti-Spyware tools.
- ESET Software Partner: ESET specializes in Server Anti-Virus and AntiHacking Softwares.

OUR SERVICES

CONSULTING

Our main role as consultants is to provide independent technical analysis, which guides our clients to select technology that suits their needs. Our services include:

- Feasibility Studies
- Review of efficacy of existing installations
- Development of IT standards and strategy
- Development of office automation strategy
- Systems analysis, design, development and implementation
- Hardware and software appraisal and selection
- Sale of IT hardware and software
- Training and after-sales support
- Software installation, training and post-installation support
- Project management
- Business analysis
- Evaluation and recruitment of IT personnel
- Review of IT controls and security arrangement
- Development of networking strategy, migration and implementation procedures
- Network installation and training
- On-site service contracts
- 24 Hour critical site support across Tanzania

SOFTWARE DEVELOPMENT

We offer analysis, design and development or procurement of systems, implementation assistance, training with respect to the developed systems, maintenance of the systems, transfer of skills to organizations for long-term implementation, and maintenance for ensuring non-dependence of external expertise.





OUR PRODUCTS

IT PRODUCTS

We are **Authorized Dealers** of:

- HP PC's, Laptops, Servers and NAS-Network Attached Storage
- APCUPS (Authorized Reseller & Contracted Authorized Service Centre)
- DLINK (Authorized System Integrator and Solution Provider)
- Dell PCs, Laptops and Servers
- Epson Printers & Projectors
- Sony Multi Media Projectors
- Microsoft and Cisco Products
- Canon Photocopiers & Printers

We are also **resellers** for:

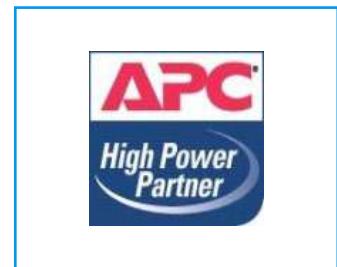
- Seagate & Transcend Hard Disks
- Mother Boards, Processors, Monitors, Web Cams and other IT components
- HP Printers Including Large Format Design Jets
- Kaspersky Antivirus Products
- Racks, Networking hardware and accessories
- Hikvision CCTV Camera and Access Control
- Video Conferencing Solutions with brands such as Logitech and Polycom
- All Electrical Appliances

OFFICE FURNITURE

We supply office furniture including executive tables, executive chairs, office tables, office chairs, lockers, cabinets, stools.

Visit our showroom on Morogoro road.

PARTNERS





CONTACT INFORMATION

HEAD OFFICE - DAR ES SALAAM

Address: Ground Floor, Skymark Mall,
Morogoro Road,
Dar es Salaam, Tanzania

Office Phone: (+255) 22 2126701-4 / 2121199 / 2136308 / 2111819

Cellular Phone: (+255) 746 999111 / 784 786246

Fax: (+255) 22 2126706

Website: www.ideal.co.tz

Email: Sales Dept.: sales@ideal.co.tz
HR Manager: mohammed@ideal.co.tz
General Manager: hd@ideal.co.tz
Managing Director: abbas@ideal.co.tz

MWANZA BRANCH

Address: I Deal Computers Ltd.
Posta Road,
P.O. Box 1946,
Mwanza, Tanzania.

Office Phone: (+255) 28 2500210 / 2540981

Cellular Phone: (+255) 713 498470 / 713 327121

Email: mza@ideal.co.tz